

Legend Audi - Sales Reviews

158 Merrick Rd, Amityville , NY 11701

Sales Rating:



No current reviews

Older Reviews (over 2 years old)

This dealer does not have any current reviews. The following reviews are over two years old - their ratings are not used to calculate the dealer's current aggregated ratings.

Sales Rating

Buyer beware

Written by **Roch111** on 06/15/15 10:48:58 AM PDT

Recommend this dealer? **No**

Purchased a vehicle from this dealer? **No**

Do not trust this dealership. I turned in my vw lease for another vw lease and got slapped with a \$3100 bill 5 months later. They are misleading and not trustworthy Take your business elsewhere

Sales Rating

The best Audi dealer on LI

Written by **camrnlendy** on 12/15/11 08:45:06 PM PST

Recommend this dealer? **Yes**

Purchased a vehicle from this dealer? **Yes**

We had one of the easiest, hassle free, and professional car buying experiences from Legend Audi. We had been shopping around for a 2012 Q5. Since they are very hot right now, finding the car we wanted, with the options and color, was very difficult. If we did find the car, other dealers tried to rip us off by selling it at or above MSRP, despite Truecar and other online prices showing much much less than their offers. One dealership told us they had the car, took a deposit and disappeared for a few days, only to come back and tell us they didn't have it but could get us into a car that was \$2000 more. Anyway, we called Legend after looking all over the Tri-State area. I initially had reservations about even dealing with Legend because of a bad experience years ago with the VW component. We quickly found out that the dealership had new management led by Brian Paige. Charles was our salesperson, and the entire negotiation was conducted over the phone and email over the course of about 30 minutes. Very very easy. They had the car we wanted, they offered a fair price considering the market for the Q5, and were very thorough in explaining how the transaction would take place and how to structure the deal financially. All the paperwork was emailed to me, and at my leisure at home, I completed it and sent it back. Again, very easy process without any of the back and forth nonsense typically found at other dealerships. None of that "I'll go talk to my manager to get a lower price" game. When we took delivery a few days later, we were very impressed by the thorough walkthrough and explanation of the cars features by Charles. Signing the papers was painless and actually somewhat enjoyable with the personable David. He did the typical routine of offering warranties and accessories, but it was quick and there was no pressure at all to buy. Simple simple simple, with no hassle at all. It literally took under 3 hours when all was said and done to find the car, negotiate the price, handle the initial paperwork, take delivery, ask lots of questions, and sign out the finance agreements and forms. Brian really has transformed this Audi dealership, and made us happy to buy from a Long Island dealer again. All the other Audi

dealerships on Long Island are the pits--scum to put it mildly. We actually started looking around upstate, in NJ and CT just to get away from the LI Audi dealer games. Legend brought us back.

Sales Rating 

Finally!!! A legitimate dealer!

Written by **esquirespaige** on 11/16/11 08:41:47 AM PST

Recommend this dealer? **Yes**

Purchased a vehicle from this dealer? **Yes**

Just drove home in my 2010 A5 purchased at Legend. The car is beautiful and the experience was excellent. Ed Jaffe is a great salesman and an all around great guy who really helped make this experience wonderful. I will be going back to legend when my daughter needs a car and I would recommend this dealer to anyone.

Sales Rating 

Hate this [violative content deleted] place pls save your time go some where else PLS

Written by **repps1** on 10/19/11 11:42:31 PM PDT

Recommend this dealer? **No**

Purchased a vehicle from this dealer? **Yes**, Poor experience with dealer personnel

let me start by saying THIS PLACE SUCKS everyone lies from frank the used car manager down to robert in service advisor no one tells the truth frank promise the world for my car and didnt deliver nothing the truck was dirty half of the equipment in the truck didnt work driver side rims were scratch rim guy was suppose to fix before i pick up that didnt happen until two weeks after and when i got the car back frank told the rim the wrong side was promise a key that took a month and three days just to program oh icant leave out robert at service well how can i say HE DONT KNOW [violative content deleted] i took my truck in for water damage both side driver and passager he tells me its the sunroof ? go figure well they replace it and guess what i've been to this service center at least four times since the replacement of the sun roof but the amazing part is that robert at service tells me he cant find where the water is coming from amazing

Sales Rating 

advertises "certified pre-owned cars" that are not

Written by **dupedbylegend** on 09/05/10 12:00:00 AM PDT

Recommend this dealer? **No**

Purchased a vehicle from this dealer? **Yes**

I saw the ads on autotrader and cars.com for a certified pre-owned car from Legend with good price, so went and made a deal with Frank Romanawski. The guy never told me that it was not a certified pre-owned car. The finance guy even sold me the Audi care plan for certified pre-owned Audi while lying through his teeth about the plan (Frank refused to refund this amount). After picking up the car I had doubts but Frank lied to me on the phone that it was CPO. I found out that it wasn't CPO only when I called Audi. Ended up paying about \$750 to make it CPO just to avoid the hassles of a lawsuit. Apparently Legend pre-certifies all of their used cars, advertises them as certified pre-owned on above mentioned sites but not on their own website or on the sticker. Guys like me trying to take the safe route to buying a good used car by getting the certified pre-owned ones, get lured in by their low prices. Even now I see ads from Legend on autotrader and cars.com advertised as CPO, but the ad for the same cars on legendpreowned.com don't mention them being CPO at all. This is major shady stuff. They should be banned and prosecuted for false advertising.

